

Sales Consultant

- **Location:** Edenbridge, Kent
- **Salary:** Competitive
- **Contract:** Contract
- **Hours:** Full Time
- **Contact:** Jonathan Shears at Nautilus Yachting Ltd
- **Reference:** Sales and Administrator Consultant
- **Date Posted:** 27/09/2018



Nautilus Yachting is a leading independent Tour Operator specialising in sailing holidays in the Mediterranean and Caribbean. We are looking for an enthusiastic Sales Consultant to join our team based in a beautiful converted mill on Edenbridge High Street. This job is a permanent position for the right candidate.

This opening is for predominantly a sales role selling sailing holidays. However during the low season the successful candidate is required to assist in administrative tasks in after sales and be an assistant to Management.

Previous experience in Sales and administration within the travel industry is preferred but not essential. If you have a passion in sailing and/or Travel you will have a head-start in understanding and selling our holidays but full training in our specialist sailing holidays will be given.

We are looking for someone with enthusiasm to learn within a developing business and who is eager to learn about and work with travel-tech software.

The role includes:

- responding to enquiries by telephone, website or email within 24 hours
- going the extra mile to offer the best service and choice to clients
- maintaining and actively chasing leads
- converting the initial enquiry into confirmed bookings
- Preparing booking confirmation and travel packs for clients
- Dealing with administrative tasks set by management

You will be

- enthusiastic about meeting customer requirements
- committed to excellent customer service
- passionate about selling
- self driven and motivated to help the company succeed
- excited by achieving sales targets and closing a sale
- confident dealing with clients by phone and e-mail.
- computer literate in Microsoft Word, Excel and Access.

If you want to work for an independent leading travel business selling tailor-made holidays and making a contribution to our success then this is a great chance to join our team.

Please apply by emailing your CV with a covering letter to jonathan@nautilusyachting.com